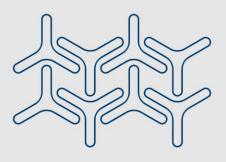


مــســرعــــات الشـــــــارقــــة للصــنــــــاعـة المتـقـــدمـــــة

Sharjah Advanced Industry Accelerator

SHARJAH ADVANCED INDUSTRY
ACCELERATOR
2025





# Unlock New Growth Opportunities in the UAE

The SAIA program is designed to support scale-ups in expanding into the UAE market effectively and profitably. This program offers

- Company License
- Market Access Program

#### Add Ons:

- Regulatory support
- Prototyping and MVP testing
- R&D access etc.

All of which will be explained in detail later throughout the document.



## **Market Access Program**

This program is designed for scale ups willing to expand to the UAE market. the program will be based on the following:

- 2 to 3 introductions with SRTIP's partners from the government, industry, and academia.
- The duration of the program will be up to 6 months.
- A success fee will be agreed upon when landing a project with the partners that were introduced.



### Add-ons

مسرعات الشارقة للصناعة المتقدمة Sharjah Advanced Industry

Accelerator

The following add-ons are optional services

- Regulatory Assistance: Guidance through regulatory requirements to ensure compliance and streamline operations. This would entail getting the right approval from regulatory bodies in the UAE to start operations.
- •R&D Access: SRTIP can facilitate access to R&D capabilities from the neighboring universities, American University of Sharjah and University of Sharjah, for supporting the scale up in continued product enhancement. This can be done by:
- Access to sponsored research with professors
- Access to labs for equipment, testing, characterization, and analyses
- **Prototyping & MVP Development**: Access to the Sharjah Open Innovation lab for prototyping, product testing, and MVP creation. The pricing for this service is based on the degree of the support provided by the lab and the caliber of the prototype.
- Strategic Consulting: offered to provide a virtual session and reading materials about the business culture in the UAE. It will also provide a tailored report about the market opportunities for scale-ups' business in the UAE or MENA market and full information about company set-up and relocation to the UAE.
- Go-to-market Strategy Development: can be provided for the client to refine their company profile to target the partners that SRTIP identifies.

\*Terms & Services apply

# **Pricing**



Scale up Growth Package		
Licenses + Coworking space	Market Access	Add ons
15,960 AED	10,500 AED	Price is based on selection
Total price		
26,460 AED		

<sup>\*</sup>Price is 5% vat inclusive

\*Visa and immigration costs are not included and must be paid separately upon client requirement.

#### Terms & Conditions

- Scaleups must undergo a qualification process by SRTIP to participate in the program.
- The pricing and timeline for add ons vary on case-by-case basis.

#### **Partners**



































